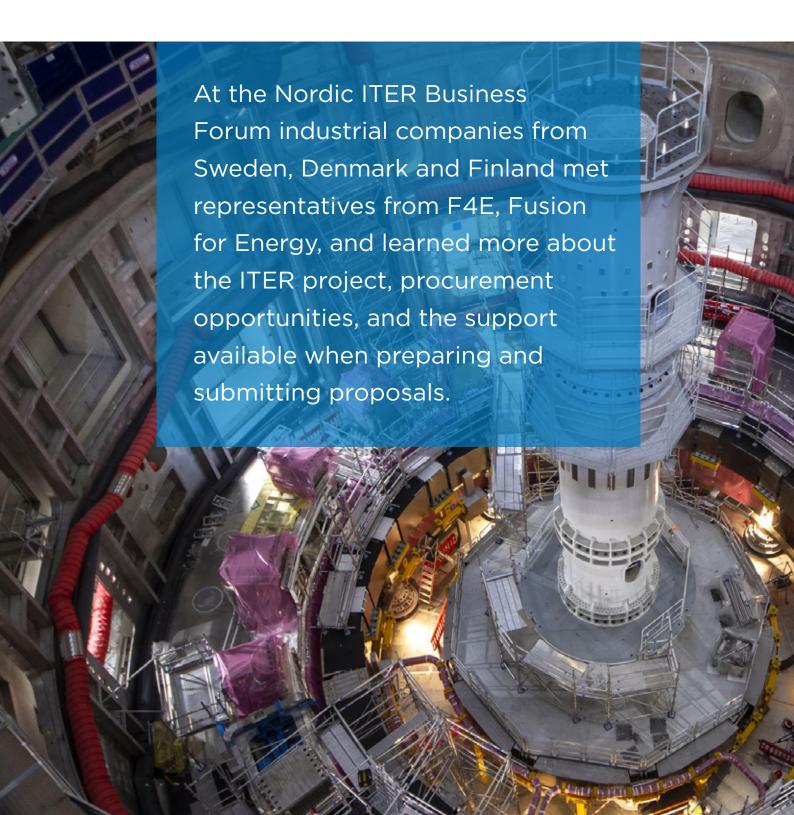




BIG SCIENCE SWEDEN NORDIC ITER BUSINESS FORUM

COPENHAGEN 29-30 MARCH 2022





F4E/ITER: "Keep interacting with us!"

Two interesting and intense days were packed with presentations, panel discussions and 1-to-1 meetings. Leonardo Biagioni, Deputy Head of Commercial Department (F4E), could understand why many companies found it a challenge responding to calls from ITER. He explained that the specifications and formalities were a guarantee that everyone got a fair deal.

"Come to conferences like this, make contacts, and keep interacting with us," was his advice.





Nordic ITER Business Forum

Companies from Sweden, Denmark and Finland attended the forum, which was held at the Technical University of Denmark, in Lyngby, outside Copenhagen. The event was organised jointly by the European Commission and the Big Science Industry Liaison Officers of Denmark, Sweden, and Finland.

Håkan Knutsson, AIT, Advanced Interaction Technology

"The Big Science market is very interesting for us. We work with welded designs, and have the expertise that ITER needs. As yet, we haven't supplied anything to ITER, but we're constantly following up leads and making important contacts, and we keep an eye on what's going on."



Leif Gjerlöv, Technical Sales, Carlsson & Möller

"We see good opportunities to supply equipment to ITER in the future. We build instruments, especially small instruments in plastic that can tolerate temperatures of up to 1000 degrees. We're now learning more about ITER and their procurements, and can benefit from our previous experiences – we've already supplied equipment to facilities such as CERN, ESS, MAX IV, and ESO. We're now expanding our production facility in Helsingborg, which will give us new opportunities to submit bids in forthcoming procurements."



Kacper Matuszynski, Sales Manager, Teledyne SP Devices

"We work actively to understand the technical specifications in procurements from ITER. We haven't supplied anything to ITER yet, but we learn so much from conferences like this, which also give us the chance to make contacts. Big Science Sweden provides valuable support with that. Working with Big Science is interesting for us, and winning a contract is proof that a company is working at the forefront of technology. We'll definitely be going to BSBF in Granada."



Victor Sáez, Head of Market Intelligence Group,

"My advice to companies is to keep checking the F4E portal, where we publish new opportunities, market surveys, and technical notes. I also recommend building relationships with larger companies, which gives you chance to become involved as sub-contractors. It's also important to be in contact with ILOs, because F4E talks continuously with them to get information about skilled companies."



Elena Fernandez Cano, Engineering Support Manager, F4E

"ITER needs specialist expertise and high-tech suppliers. My advice is to build networks and develop relationships with companies that already work with us, keep an eye on the F4E portal, and submit bids. And go to BSBF in Granada in October."

21h · Edited · ⑤

The NordicITER Business Forum, a two day conference for companies active in energy, fusion and/or technology. Thanks for all the presentations and interesting B2B meetings. Anna Hall, Big Science Sweden and Victor Saez Lopez-Barrantes and Benjamin Serier, Fusion for Energy. Vinnova, #vetenskapsrådet, #NordicITER ITER Organization







